

# Mallorca Property Hunter



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# A Bespoke Experience in Luxury Real Estate in Mallorca

Welcome to Mallorca Property Hunter.

Mallorca, the crown jewel of the Mediterranean, offers an unparalleled lifestyle where breathtaking landscapes meet sophisticated living. From azure waters and pristine beaches to lush green mountains and vibrant cultural hubs, this island is a sanctuary for those who seek the extraordinary.

As one of Europe's most coveted luxury real estate destinations, Mallorca is not just a place — it's a way of life. Imagine owning an elegant villa overlooking the Mediterranean, a secluded finca surrounded by nature, or a contemporary penthouse in the heart of Palma. At Mallorca Property Hunter, we transform dreams into reality with precision, care, and exclusivity.



**“I am at your disposal to guide you every step of the way in finding the perfect property on this magical island.”**

**Carme García**

With 8 years experience in the real estate sector, I specialise in luxury residential properties and off-market properties, both residential and commercial. As Mallorca Property Hunter, my mission is to offer a unique and personalised experience, facilitating the investment process for international and local buyers.

Anticipating my clients' needs, I manage every stage of the search and buying process with discretion, efficiency and professionalism. My in-depth knowledge of Mallorca, combined with a network of high-level contacts and the support of a highly trained team, ensures that every transaction is secure, efficient and hassle-free.

If you are looking for the best partner to find the perfect property in Mallorca, I would be delighted to accompany you in this process.

# Why Mallorca?

## A Destination Like No Other.

### Timeless Appeal

Mallorca's beauty is timeless, its allure undeniable. From the ancient streets of Palma's old town to the luxurious marinas of Puerto Portals and Puerto Andratx, the island offers a seamless blend of history and modernity.

### A Stable Luxury Market

Mallorca's luxury real estate market is among the most robust in Europe, driven by discerning international buyers from Germany, the UK, Switzerland, and beyond. Exclusive properties in areas like Deià, Pollensa, and Santa Ponsa consistently retain their value, offering both a home and a sound investment.

### Exceptional Quality of Life

**Climate:** With over 300 days of sunshine annually, Mallorca is perfect for year-round living.

**Accessibility:** Well-connected to major European cities, Mallorca is both a serene retreat and a gateway to the world.

**Sophistication:** Renowned international schools, world-class healthcare, Michelin-starred restaurants, and high-end boutiques create an unmatched standard of living.





# Why Choose Mallorca Property Hunter?

## Expertise You Can Trust

Led by Carme García, a seasoned broker and luxury real estate specialist with over 8 years of experience, Mallorca Property Hunter offers unparalleled knowledge of the island's market. Carme's passion for excellence and dedication to her clients make her your most valuable ally in Mallorca.

## Access to Exclusive Properties

We specialize in sourcing off-market properties — those not publicly listed — to provide you with opportunities that others can only dream of. Whether it's a modern villa, a historic estate, or a beachfront sanctuary, we offer only the finest.

## Personalized, Bespoke Service

Every client is unique, and so is our approach. From the first conversation to the final signing, we offer a highly tailored experience designed to exceed your expectations. We speak your language — literally — and ensure seamless communication throughout the process.

## A Network of Excellence

Our extensive network includes trusted legal advisors, architects, and interior designers, ensuring every aspect of your purchase is smooth, secure, and stress-free.

## Off-Market Opportunities

In addition to traditional property searches, I have access to exclusive off-market opportunities that aren't publicly listed, providing you with more options and greater privacy.

## Trust and Discretion

Your privacy is of the utmost importance to me. I can provide a Non-Disclosure Agreement (NDA) to ensure that all aspects of our collaboration and your transaction remain confidential.



# FAQs I/2

## 1. What services do I offer?

I provide personalized property search and acquisition services in Mallorca. I manage everything — from identifying the right properties and negotiating the best terms to overseeing all legal and administrative processes.

## 2. Why work with a buyers agent?

As a buyers agent, I focus on your interests. With my local expertise and extensive network, I help you find the best property at the right price, while ensuring full transparency throughout the process.

## 3. Do you provide confidentiality agreements (NDAs) for your services?

Yes, I can sign a Non-Disclosure Agreement (NDA) at the start of our collaboration to ensure all information and transactions remain confidential.

## 4. What types of properties do I handle?

I assist with residential homes, investment properties and luxury estates, both on the traditional market and through exclusive off-market opportunities.

## 5. How do I work with international clients?

I specialize in working with clients from around the world. I offer remote services such as virtual property tours, consultations and full coordination of transactions, even if you're not in Mallorca.





# FAQs 2/2

## 6. What are the costs of hiring me as your buyers agent?

The fee depends on the way you want to work with me. There are two possible ways, which I will explain in our initial conversation, and you can choose which one suits you best.

## 7. Aside from the property transaction, how else can you assist us?

I can connect you with my trusted network of professionals, including experts in foreign investment, banking, architects, interior designers, property managers, insurance and more — at no extra cost to you.

## 8. How long does the property buying process typically take in Mallorca?

Depending on the transaction and approval processes, especially for foreign investments, the property purchase may take 2-6 months. I will also connect you with foreign investment experts to help you navigate the necessary procedures.

## 9. Do you offer after-sale services?

Yes, I can assist with post-sale needs like renovations, property management or connecting you with local services to help you settle in comfortably.

## 10. Can you help with rental properties while we search for a home to buy?

If needed, I can help you find temporary rental options while we search for your ideal property in Mallorca.



# The Luxury Market at a Glance

## Current Trends

### **Exclusive Demand:**

High-net-worth buyers are increasingly seeking privacy, sustainability, and properties with unique architectural styles.

### **Investment Potential:**

With limited land for new developments, prime locations continue to appreciate in value.

### **Key Locations**

#### **Palma:**

A cosmopolitan hub with designer apartments and vibrant nightlife.

#### **Pollensa:**

A medieval village with a lively culture and a stunning setting between mountains and the sea.

#### **Puerto Andratx:**

The pinnacle of luxury with waterfront villas and exclusive marinas.

#### **Deià:**

A tranquil village renowned for its artistic heritage and natural beauty.

#### **Son Vida:**

Mallorca's Beverly Hills, offering privacy, security, and stunning golf course views.





# How I Work With You

## 1. Initial Consultation

We start by discussing your needs and goals, ensuring I understand exactly what type of property you're looking for.

## 2. Property Search

I search for properties on both the traditional market and off-market, using my network to find the best options that match your criteria.

## 3. Property Viewings

I arrange in-person or virtual viewings to give you a clear view of the selected properties, no matter where you are located.

## 4. Negotiation

I handle all negotiations with both the seller and their agency, making sure you secure the best possible terms and conditions.

## 5. Contract Preparation

We recommend you to hire an independent lawyer who will advise you throughout the sales process and who can carry out the due diligence, thus guaranteeing you full peace of mind. I work closely with the lawyer, reviewing the contract to ensure your interests are fully protected.

## 6. Closing the Deal

On the day of the notary appointment, I will be by your side to offer support during the signing, where both the seller and the real estate agency will also be present, ensuring everything goes smoothly.

## 7. Post-Sale Support

After the sale, I assist you with settling into your new property or help with property management and other local services.





# Client Success Stories

“Very good intermediation. Very well informed and transparent. Carme worked with absolute professionalism and was always willing to answer our questions and to manage the relevant administrative procedures. Highly recommended. I would dare to say that she is the only one I can recommend.”

– Francisca Puigmartí

“Our experience with Carme Garcia has been excellent, she has guided us all the way. Her advice has been very professional and she has had precise knowledge of all the legal requirements necessary. Carme has spared neither time nor dedication, with clear and honest communication at all times. The result has been very satisfactory for our family. Thank you, Carme, for your professional support.”

– Ferran Beltran

“Carme provided us with tremendous support throughout the purchase process. She dealt with our questions quickly and professionally. She is an experienced Real Estate Agent and provides a first rate customer service.”

– Gerry Walsh

“Carme has guided and advised us professionally throughout the process. Her long experience in the sector is fundamental and a must for any property transaction in Mallorca.”

– Ronny Wyss



# Your Journey Starts Here

At Mallorca Property Hunter, we don't just find you a property — we craft an experience as unique as you are. Whether you're investing in a second home, relocating, or searching for the ultimate vacation retreat, we're here to ensure every detail is flawless.

Contact us today to begin your journey to owning the finest luxury property Mallorca has to offer.

Let us make your vision a reality.

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